

Job Role: Product Manager

Location: London, Munich

Secgate is looking for a product manager who is passionate about building the best user experience and capabilities for clients in network forensics.

The company is looking to:

- 1) Expand into the enterprise market
- 2) Extend the use cases for its existing product
- 3) Grow its product offerings into other areas of cyber security

As a contract Product/Program Manager for Project Sigma, you are responsible for setting out the vision and strategy for the product, as well as the person responsible for driving product enhancements, future innovation, timely market offerings and competitive roadmap.

Key responsibilities include:

- Understand the evolving market, competitive landscape and technology trends around network forensics, data leakage, log correlation, anomaly detection and threat intelligence and use the information to drive the product strategy.
- Develop a strategy to gather insight from the enterprise customer segment
- Develop a product marketing strategy that encompasses the problem being solved, the use cases, the competitive landscape and how to market and sell the product.
- Develop a sales and go to market strategy for the network forensics product in line with the future capabilities roadmap
- Define the customer jobs to be solved and develop requirements documents and use cases for new product features
- Develop roadmaps and prioritize features based on strategy, customer needs and competitive moves.
- Work with engineering teams to coordinate, drive, monitor and direct the status of development project
- Conduct business-level verification and market testing of new features
- Understand other products outside the company to identify and drive key integration points.
- Identify key partnership and strategic alliance opportunities in the market that further drive product growth.

Qualifications

- "Roll-up-your-sleeves" entrepreneurial, start-up attitude
- 5 to 7 years' experience as a Product Manager for Consumer Products within the tech industry
- Familiar with UX (user experience) and managing product backlogs
- Ability to mock-up/storyboard product designs
- Network and/or host security background
- Experience with Deep Packet Inspection (Meta Data & Content Extraction)
- Big Data Analytics (Hadoop, HBase, Cassandra, Elastic Search)
- Data Leakage Protection (Traffic Shaping/Blocking) & User Profiling
- Must have BSCS, BSEE or equivalent – MSCS or MBA preferred
- Experience with agile development processes and monthly or weekly product release cycles
- Critical, creative and strategic thinking capability
- Familiarity with new concept generation process
- Ability to understand consumer pain points and convert them into compelling user stories
- Ability to synthesize market and customer insights and generate solution requirements to solve critical customer jobs
- Excellent communication skills and ability to synthesize and articulate complex concepts targeted at multiple audiences

About Secgate

Secgate is a specialist security advisory group. Our consultants are skilled and experienced professionals having trained and worked within the consultancy arms of the Big 4 professional services firms. Our technical capabilities, expert business advice and diverse experience in delivery of security and advisory services puts us on par with the very best of the Cyber Security advisory industry.

Contact

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